

Export checklist: Guatemala

Seaway Project Cargo · prepared October 18, 2026

2,252

U.S. machines shipped here in 2025

6 days

Fastest published transit

\$12,000

Duty and VAT, \$100,000 excavator

Regular

RoRo from the East and Gulf Coast

SHIPPING METHODS

- Container: Direct sailings published. Published services: Crowley NZV Northeast. Container ports: Puerto Quetzal, Puerto Santo Tomás de Castilla.
- Flat rack: Booked on request. For machines too wide or tall for a closed box, on container lines that accept out-of-gauge cargo. Discharge at Puerto Quetzal, Puerto Santo Tomás de Castilla, subject to the terminal taking flat racks.
- RoRo: Regular from the East and Gulf Coast, limited from the West Coast. Published services: NYK RORO USGX. RoRo ports: Puerto Quetzal.
- Breakbulk: Liner breakbulk or charter. For cargo too large or heavy for a flat rack, loaded by ship or shore crane. Breakbulk and heavy-lift ports: Puerto Quetzal, Puerto Santo Tomás de Castilla.

DUTY AND TAX

- Import duty: 0% of \$100,000 CIF is \$0 (HS 8429.52, 2023 tariff).
- IVA: 12% of the duty-inclusive \$100,000 is \$12,000 (SAT (Guatemala), checked June 2026)
- Total duty and tax: \$12,000, or 12% of CIF.
- Excavators 0% · Wheel loaders 0% · Crawler dozers 0% · Motor graders 0% · Backhoes and other excavating machines 0% · Crawler and rough-terrain cranes 0%

U.S. EXPORT STEPS

- File the EEI in AES before loading (every vehicle, and any Schedule B line over \$2,500) and pass the ITN to the carrier.
- Titled machines: original title and EEI to U.S. Customs at the port at least 72 hours before export.
- Wood packaging and dunnage must be ISPM 15 heat-treated and stamped.
- Check the export classification (EAR99 or an ECCN) before booking.

DOCUMENTS AT DESTINATION

Commercial Invoice · Packing List · Bill of Lading · Certificate of Origin (CAFTA) · Import Declaration · Equipment Specifications

USED-MACHINERY RULES

- Trade agreement: Although CAFTA-DR does not require a certificate, Guatemala requires a CAFTA-DR Certification of Origin to accompany the shipment; use the Ministry of Economy (DACE) suggested form. A wrong criterion in box 7 gets the preference denied.
- Conformity: COGUANOR standards have been voluntary since December 2005; the Ministry of Economy's National Quality System sets standards. No machinery-specific mandatory mark is cited.

SOURCES

Sources: World Bank WITS; Crowley; UNCTAD TRAINS via World Bank WITS; NYK RORO; ITA. Full citations and dates on the web page.